



Leadership Development Training – Managing your Team

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This three-hour, instructor-led **Leadership Development Training – Managing Your Team Course** develops the practical skills required to lead employees and improve team performance. Participants will learn how to encourage teamwork, coach and mentor employees, and provide feedback that creates engagement and commitment. The course also introduces strategies for setting expectations, addressing underperformance and supporting individuals with different needs and working styles. Delivered live online by an experienced leadership trainer, it is suitable for supervisors, team leaders and managers responsible for developing and managing people.

What You'll Gain:

Learn to build trust, give meaningful feedback and coach your team to perform at their best. Practical techniques for the manager your team needs.

Outcomes

In this course participants will learn how to:

- Encourage Teamwork and boost performance
- Coach and Mentor your team to greatness
- Provide effective Feedback to inspire greater performance with engagement and buy-in
- Identify and apply strategies to manage underperforming members of the team

Modules

Lesson 1: Encouraging Teamwork

- Lessons from Geese
- What the Leader Can Do
- Reflection

Lesson 2: Coaching and Mentoring

- Coaching
- Mentoring
- Introducing the G.R.O.W. Model
- Benefits of Setting Goals
- Setting SMART Goals
- Reflection

Lesson 3: Feedback

- Four Key Areas
- Types of Feedback
- Feedback Delivery Tools
- Feedback Using the SBI model
- Seeking Feedback
- Reflection

Lesson 4: Managing Performance

- Common Performance Issues
- How to Manage Underperformance
- Taking Initial Action
- Taking Formal Action
- Underperformance Meeting Plan
- Reflection

Investment

\$450.00

Upcoming dates

Wed 30 Sep

10:00 AM*

Thu 19 Nov

09:00 AM*

Wed 20 Jan

09:00 AM*

Tue 13 Apr

09:00 AM*

*Timezone: America/Los_Angeles